## **Job Description: Category Buyer**



**Department: Purchasing** 

## Job role overview:

The Category Buyer will manage a varied selection of global supply partners in the Category Procurement Team in order to achieve best combination of cost, time and quality for Triumph. This will be achieved through the strategic collaboration of our existing supply chain and the identification and development of new supply partners.

The Category Buyer will design, develop, and implement category strategies and sourcing initiatives with the aim of:

- Supporting Company's continued success and growth
- · Reducing BOM and development costs
- · Maintaining and building on the current high-quality standards
- Reducing development lead-times and, identifying efficiencies within the production process
- Identifying new market technologies and driving their implementation to enhance product line up
- Effectively managing risks and opportunities within the supply chain

The Category Buyer will collaborate with the wider product, design and Quality Control (QC) functions and champion the development of the performance of the existing supply base. Where appropriate they will identify new sources and rationalise Triumph's current supply base.

The Category Buyer will be responsible for analysing trends in their categories and advise on the most suitable sources for upcoming motorcycle development programmes. They will also ensure cross functional collaboration with product, design, and Quality Control (QC) teams to arrive at balanced/considered outcomes.

Report to: Procurement Category Manager

Location: Hinckley, Leicestershire, LE10 3BZ

## **Duties and Responsibilities:**

- Manage a selection of suppliers for a given commodity group(s).
- Manage and own the sourcing and development activities of components for new model programmes to achieve key stage gates before handing over ownership to the Supply Chain Team for ongoing production.
- Develop a strategy for their commodities ensuring best value and quickest and most suitable sources for new model development programmes.
- Analyse supplier resources to ensure continued development support.
- Perform category management including strategic sourcing, supplier relationship management, contract, performance and risk management.
- Evaluate cost data and quotation analyses for supplier selections.
- Identify cost saving opportunities and developing a strategy through Value Engineering (VE) or negotiations.
- Develop and maintain expert knowledge of their commodity's global supply market and ensure a suitable knowledge base is maintained for the company.
- Preparation of reports and presentations for their respective categories.
- Any other related tasks to support the daily running of the department.
- To undertake and assist with projects as required by your Manager.
- Any other ad-hoc duties as required by your Manager.

## Person Specification: Category Buyer



	Essential	Desirable
Qualifications and Attainments	Maths and English GCSE grade C or above.	Degree in Business or Engineering related field, or in any fields with relevant purchasing experience.
Professional Experience and Skills	Proficient in Microsoft Packages including Excel, Word and Outlook.  Good commercial awareness and acumen.  Ability to multi-task and be flexible to address immediate priorities and still manage deadlines with longer-term projects and strategic initiatives.  Effective organisational skills and good at time management.  Strong experience within a	Previous experience in program purchasing, sourcing or new project development in an automotive / manufacturing environment.
Personality and	Purchasing/Procurement department.  Self-motivated and resilient. Flexible	
Motivation	and adaptable.  Able to work under pressure.  Excellent communication skills, clear and concise written and verbal skills and ability to write coherent reports.  Able to make systematic and logical judgements.  Ability to understand and discuss technical matters.	
	Able to work individually and as part of a team.  Negotiation skills and able to prioritise. Excellent interpersonal skills to include problem solving, can-do attitude, self-motivation, and be able to negotiate and influence at all levels.  Attention to detail and having a high degree of accuracy.	
Appearance and Characteristics	Well presented.	
Circumstances	Able to be flexible on working hours as well as flexibility for worldwide overseas	

travel as required.